



PRESS RELEASE

Rittal Systems Ltd. wins the 2017 E.B. Horsman & Son Supplier of the Year award!

Surrey, BC – March 15, 2018 – During E.B. Horsman & Son’s Annual General Meeting on March 6th, 2018, [Rittal Systems Ltd.](#) was presented with the 2017 E.B. Horsman & Son Supplier of the Year award by Tyson Carvell, VP of Marketing. The award was received by Sean Northcott, Rittal Technical Representative for the B.C. Region.

Each year E.B. Horsman & Son monitors the sales and operations of each of their 600+ supplier partners. They solicit feedback from their branch network on the effectiveness of the teamwork with their supplier partners, analyze key operational metrics and the effectiveness of marketing campaigns, and discuss strategic sales accomplishments.

A shortlist of nominees is compiled and Supplier of the Year is awarded to the partner that exceeds their peers in the following areas:

- Branch Coverage and Collaboration
- Sales and Marketing Activities Planned and Executed
- Key performance indicators which influence operational excellence

“We received great feedback about Rittal from our Head Office staff, branches, and outside sales force. Over the past year they have worked with us on inventory related issues, improved efficiencies, increased reliability, and launched new products – all of this and more contributed to Rittal winning the award this year,” said Tyson Carvell, E.B. Horsman & Son, VP of Marketing.

Congratulations Rittal Systems Ltd. for being selected as E.B. Horsman & Son’s 2017 Supplier of the Year!



Left to right:
 Javi Richmond VP Sales, Tyson Carvell VP Marketing, Renee Lytle Chief Financial Officer, Scott Paish Rittal Alberta Technical Rep, Sean Northcott Rittal BC Technical Rep, Neil Bowman Rittal BC Technical Rep, Todd Taverner VP Purchasing, Roy Bragg VP Operations, Tim Horsman President & CEO, Julie Kristoff VP Information Technology

Head Office & Technical Divisions

Automation, Controls & Motion
 Commercial Projects
 Data Communications
 Lighting Solutions
 Process Instrumentation

19295 25th Avenue
 Surrey, BC V3Z 3X1
 Tel: 778.545.9916
 Fax: 778.545.3099
 Toll Free: 888.467.7626

Our Locations

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 Langley
 Richmond
 Surrey

Vancouver Island

Campbell River
 Courtenay
 Duncan
 Parksville
 Victoria

Interior BC

Cranbrook
 Kamloops
 Penticton
 Vernon

Northern BC

Dawson Creek
 Prince George
 Terrace
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E.B. Horsman & Son

The Electrical Distributor of Choice!

About E.B. Horsman & Son

Established in 1900 E.B. Horsman & Son is the largest independently owned and operated electrical distributor in Western Canada and designated as one of [Canada's Best Managed Companies](#). With 21 strategically placed locations we look confidently towards the future. We recognize that in this fast paced world we must constantly renew ourselves and our capabilities to meet the ever changing needs of the electrical, industrial automation and communications markets. We are committed to exceeding the needs and expectations of our many valued customers by providing quality and reliable services and by being your problem solving and solutions provider. In achieving those goals we aim to earn your respect as The Electrical Distributor of Choice! To find out more, please visit ebhorsman.com

About Rittal Systems

Rittal Systems Ltd., headquartered in Mississauga, Ontario, is the Canadian Subsidiary of Rittal GmbH & Co. KG, Germany, which is the world's leading system supplier for enclosures, power distribution, climate control, IT infrastructure and software & services. Founded in 1961, the Group is now active worldwide in over 100 countries, with 18 production sites, 80 subsidiaries and over 11,000 employees worldwide, Rittal is the largest company of the proprietor-run Friedhelm Loh Group of Haiger, Germany. www.rittal.ca and www.friedhelm-loh-group.com.

For further information, please contact:

Tyson Carvell

VP Marketing at E.B. Horsman & Son
778-545-9916 ▪ tcarvell@ebhorsman.com ▪ ebhorsman.com

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