



E.B. Horsman & Son

The Electrical Distributor of Choice!

FOR IMMEDIATE RELEASE: March 7, 2019

E.B. Horsman & Son named one of Canada’s Best Managed Companies!

Surrey, BC – March 7, 2019 – [E.B. Horsman & Son](#) (EBH) is a 2019 winner of the Canada’s Best Managed Companies Platinum Club designation, having retained its Best Managed designation for ten consecutive years. The 2019 Best Managed program award winners are amongst the best-in-class of Canadian owned and managed companies demonstrating strategy, capability, and commitment to achieve sustainable growth.

Now in its 26th year, Canada’s Best Managed Companies is one of the country’s leading business awards programs recognizing Canadian-owned and managed companies for innovative, world-class business practices. Every year, hundreds of entrepreneurial companies compete for this designation in a rigorous and independent process that evaluates the caliber of their management abilities and practices.

Last year was an exciting year for E.B. Horsman & Son with notable accomplishments and company milestones reached. With the acquisition of Intec Controls Inc (Intec) in Saskatoon and Measurement & Controls Ltd (MCL) in Alberta, E.B. Horsman & Son has further strengthened its Process, Automation and Controls expertise in Western Canada. The Best Managed Designation has contributed to the strength of EBH as they celebrate their 119th anniversary.

E.B. Horsman & Son has been supplying products as an independently owned family business since 1900. They have an industry leading distribution model comprised of a centralized head office and distribution center in addition to the largest branch network of twenty well placed service locations in BC, Alberta, and Saskatchewan. To further enrich the customer experience, engagement and satisfaction, our selling structure includes technical divisions with centralized support groups, trained and focused in the key product segments of [data communications](#), [process instrumentation](#), [automation and controls](#), projects, and [lighting](#). E.B. Horsman & Son is dedicated to helping our customers grow and prosper by providing a vast array of quality products, solutions and outstanding service through operational excellence.

“Best Managed Platinum winners have exceptional insights and knowledge into business management practices. They are an inspiration and really take their game to a new level,” said Lorrie King, Partner, Deloitte Private and Co-Leader, Canada’s Best Managed Companies program.

Applicants are evaluated by an independent judging panel comprised of representatives from program sponsors in addition to special guest judges. 2019 Best Managed companies share commonalities that include a clear strategy and vision, investment in capability and commitment to talent.

“In a business environment where many choices for electrical suppliers exist, the Best Managed designation provides the credentials that we can be a strong partner to our customers. Best Managed is a symbol of quality, reliability, and consistency in the Canadian market place,” said Tim Horsman, President / CEO of E.B. Horsman & Son. “We have consistently found that employees want to work for a Best Managed company which has become part of our culture, similar to “The Electrical Distributor of Choice” and our strategic theme of “Helping Communities Thrive Since 1900”. It is who we are and what we strive to do.”

Head Office & Technical Divisions
Automation, Controls & Motion
Commercial Projects
Data Communications
Lighting Solutions
Process Instrumentation

19295 25th Avenue
Surrey, BC V3Z 3X1
Tel: 778.545.9916
Fax: 778.545.3099
Toll Free: 888.467.7626

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Saskatchewan

Saskatoon

Albrite Lighting Division Locations

Burnaby
Victoria



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“CIBC proudly congratulates the 2019 winners of Canada’s Best Managed Companies, who exemplify business excellence and success,” says Dino Medves, Senior Vice President and Head, CIBC Commercial Banking. “This year’s winners reinforce the significant impact that privately owned Canadian companies are making by pursuing innovation and maintaining a sharp focus on their clients.”

The Best Managed program is sponsored by Deloitte, CIBC, Canadian Business, Smith School of Business, TMX Group and MacKay CEO Forums.

About Canada’s Best Managed Companies

Canada's Best Managed Companies continues to be the mark of excellence for Canadian-owned and managed companies with revenues over \$15 million. Every year since the launch of the program in 1993, hundreds of entrepreneurial companies have competed for this designation in a rigorous and independent process that evaluates their management skills and practices. The awards are granted on four levels: 1) Canada’s Best Managed Companies new winner (one of the new winners selected each year); 2) Canada’s Best Managed Companies winner (award recipients that have re-applied and successfully retained their Best Managed designation for two additional years, subject to annual operational and financial review); 3) Gold Standard winner (after three consecutive years of maintaining their Best Managed status, these winners have demonstrated their commitment to the program and successfully retained their award for 4-6 consecutive years); 4) Platinum Club member (winners that have maintained their Best Managed status for seven years or more). For further information, visit www.bestmanagedcompanies.ca.

About E.B. Horsman & Son

Established in 1900, E.B. Horsman & Son is one of the largest independently owned and operated electrical suppliers in North America. Designated as one of Canada’s Best Managed Companies, we continuously strive to improve ourselves and our capabilities to meet the ever-changing needs of the full line electrical, process instrumentation, industrial automation, lighting, and data communications markets. We are committed to exceeding the needs and expectations of our valued customers by providing the best people, best products, and best service in the electrical industry.

For further information, please contact:

Tyson Carvell

VP Marketing at E.B. Horsman & Son
778-545-9916 ▪ tcarvell@ebhorsman.com ▪ www.ebhorsman.com

Canada's Best Managed Companies - Deloitte

bestmanagedcompanies@deloitte.ca
www.bestmanagedcompanies.ca

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