



E.B. Horsman & Son

The Electrical Distributor of Choice!

For Immediate Release (4 pages)
Friday, November 22, 2019

Media Relations:
Tyson Carvell
Ph: 1.778.545.9916
tcarvell@ebhorman.com

E.B. Horsman & Son announces plan to relocate Victoria branch

To serve the local market, E.B. Horsman & Son is moving into a larger centrally located full line electrical wholesale location; slated to open in the first quarter of 2021

SURREY, B.C. – Tim Horsman, President and CEO of E.B. Horsman & Son, one of the fastest growing, independently owned full line electrical distributors in Western Canada, announced today that the company will relocate to a new and expanded location in Victoria, BC.

On November 8, [E.B. Horsman & Son](#) announced it will develop a new larger and strategically located long-term branch location to better serve its growing customer base of Electrical Contractors, OEM's, Systems Integrators, Industrial End Users and Institutional Buyers.

Located at 472-476 Dupplin Road, the expanded Victoria branch will be home to the Victoria branch sales team as well as technical specialists and divisional reps in: Automation & Controls, Process Instrumentation, Lighting, Data Communications, Large Projects and Power Distribution Divisions.

The company's current Victoria location at 816 Cloverdale Avenue is currently a full line electrical wholesale location and will remain open until the construction of the new branch is complete.

"We're thrilled to have secured the site of our new Victoria location," comments Horsman. "This exciting move will reinforce our long-term commitment to Victoria – one of the best places in the world to live and work – and the rest of Vancouver Island, a region known for its diversity and commitment to supporting well run local businesses."

Horsman continues: "Our Victoria business has grown to the point where we need a new, more operationally efficient location in Victoria to demonstrate our long term commitment to our customers. A better Victoria facility will allow us to combine our diverse electrical products with advanced warehousing technology and expanded customer service offering."

Head Office & Technical Divisions

Automation, Controls & Motion
Commercial Projects
Data Communications
Lighting Solutions
Process Instrumentation

19295 25th Avenue
Surrey, BC V3Z 3X1
Tel: 778.545.9916
Fax: 778.545.3099
Toll Free: 888.467.7626

Our Locations

Lower Mainland BC

Burnaby
Langley
Richmond
Surrey

Vancouver Island

Campbell River
Courtenay
Duncan
Parksville
Victoria

Interior BC

Cranbrook
Kamloops
Penticton
Vernon

Northern BC

Dawson Creek
Prince George
Terrace
Williams Lake

Alberta

Calgary
Edmonton

Saskatchewan

Saskatoon

Albrite Lighting Division

Locations
Burnaby
Victoria



Platinum member

Thank you for supporting a Western Canadian Independently Owned business established in 1900.





E.B. Horsman & Son

The Electrical Distributor of Choice!

Site features will include a +/- 26-foot clear-height ceiling, open concept counter service area, dock and grade-level loading areas, and approximately 20 parking spots equipped with electric-vehicle chargers. The new Victoria branch will be located near transit and highly walkable areas, as well as the Galloping Goose riding trail.

“The opening of our expanded Victoria location will serve as a reentry to a market that was once one of our largest locations. We are excited that our local investment will be able to illustrate our dedication to operational excellence, reinforce the E.B. Horsman & Son brand, and enable us to serve customers in better ways than our competition can,” says **Tyson Carvell**, Vice-President of Marketing for E.B. Horsman & Son. “Many of our customers are electrical contractors and integrators that appreciate the customer service, responsiveness and flexibility that an independently owned business like ours can provide. Today we are the largest (most locations, most people) distributor on Vancouver Island, and we appreciate the support our customers are giving us. We strive to repay this loyalty by having the right products and people in place when customers need them.”

Carvell adds: “Thanks to +/-26-foot-ceiling height, the expanded Victoria location will allow us to stock more products that reflect customer requirements and preferences and enable customers to avoid facing uncertain delivery times like they do with off-island distributors. Furthermore, expanded counter service, inside sales, technical specialists and project champions will enable contractors have an exceptional service experience. Suppliers will also benefit from our larger location, expanding their product mix and sales reach in the dynamic Victoria marketplace.”

Like the company’s distribution centre in Surrey and other branches across Western Canada, the expanded Victoria location will deploy LED lighting and paperless warehousing technology, along with totes and crates that minimize plastic-packaging needs. The new branch will be built in accordance with local, provincial and national green-building guidelines and American Society of Heating, Refrigerating and Air-Conditioning Engineers (ASHRAE) standards.

“Our new Victoria location will allow more local electricians, engineers, planners, purchasers, maintenance and operations specialists, and industrial end-users – among others – to quickly and easily access our products and services,” says **Dan Bennett**, South Island District Manager for E.B. Horsman & Son. “It will also enable more institutional and industrial buyers to access our suppliers’ offerings locally. The new Victoria branch will provide more purchasing opportunities for integrators operating in such technologically intensive disciplines as energy management, datacom, AV, and security.”

Head Office & Technical Divisions

Automation, Controls & Motion
Commercial Projects
Data Communications
Lighting Solutions
Process Instrumentation

19295 25th Avenue
Surrey, BC V3Z 3X1
Tel: 778.545.9916
Fax: 778.545.3099
Toll Free: 888.467.7626

Our Locations

Lower Mainland BC

Burnaby
Langley
Richmond
Surrey

Vancouver Island

Campbell River
Courtenay
Duncan
Parksville
Victoria

Interior BC

Cranbrook
Kamloops
Penticton
Vernon

Northern BC

Dawson Creek
Prince George
Terrace
Williams Lake

Alberta

Calgary
Edmonton

Saskatchewan

Saskatoon

Albrite Lighting Division

Locations
Burnaby
Victoria



Platinum member

Thank you for supporting a Western Canadian Independently Owned business established in 1900.





E.B. Horsman & Son

The Electrical Distributor of Choice!

When necessary, the expanded Victoria location will provide same-day delivery to the company's other Vancouver Island branches.

E.B. Horsman & Son (EBH) returned to the Victoria market in 2013 by acquiring Albrite Lighting. Albrite continues to operate as a lighting brand of EBH that focuses on providing lighting products and services to such markets as Retail, Hospitality, Property Management and Eldercare. EBH and the Albrite lighting team will continue to share space in the new location.

Horsman concludes: "E.B. Horsman & Son has a longstanding history and love of Vancouver Island. The south island is a vibrant and growing region in which we are committed to being *"The Electrical Distributor of Choice!"*

About E.B. Horsman & Son

E.B. Horsman & Son was established in 1900 in Moosomin, Saskatchewan. Today, E.B. Horsman & Son is one of the most progressive and fastest growing independently owned full-line electrical distributors in Canada. E.B. Horsman & Son is designated as one of Canada's Best Managed Companies for 10 consecutive years, with more than 300 employees in 21 locations and 5 specialty divisions. Our goal is to be each customer's Electrical Distributor of Choice by providing the best people, the best products and the best service.

For further information/comment/photos:

• **Tyson Carvell**, Vice President of Marketing, E.B. Horsman & Son:

Ph: 1.778.545.9916; tcarvell@ebhorsman.com

• **Tim Horsman**, President and CEO, E.B. Horsman & Son:

Ph: 1.778.545.9916; thorsman@ebhorsman.com

• **Dan Bennett**, South Island District Manager, E.B. Horsman & Son:

Ph: 1.250.748.3377; dbennett@ebhorsman.com

www.ebhorsman.com

Head Office & Technical Divisions

Automation, Controls & Motion
Commercial Projects
Data Communications
Lighting Solutions
Process Instrumentation

19295 25th Avenue
Surrey, BC V3Z 3X1
Tel: 778.545.9916
Fax: 778.545.3099
Toll Free: 888.467.7626

Our Locations

Lower Mainland BC

Burnaby
Langley
Richmond
Surrey

Vancouver Island

Campbell River
Courtenay
Duncan
Parksville
Victoria

Interior BC

Cranbrook
Kamloops
Penticton
Vernon

Northern BC

Dawson Creek
Prince George
Terrace
Williams Lake

Alberta

Calgary
Edmonton

Saskatchewan

Saskatoon

Albrite Lighting Division

Locations
Burnaby
Victoria



Platinum member

Thank you for supporting a Western Canadian Independently Owned business established in 1900.





E.B. Horsman & Son

The Electrical Distributor of Choice!

Follow E.B. Horsman & Son on Twitter: <https://twitter.com/EBHORSMAN>

Follow E.B. Horsman & Son on LinkedIn:
<https://www.linkedin.com/company/ebhorsman/>

Follow E.B. Horsman & Son on Facebook: <https://www.facebook.com/EBHorsman/>

Follow E.B. Horsman & Son on Instagram: <https://www.instagram.com/ebhorsman/>

Follow E.B. Horsman & Son on YouTube: <https://www.youtube.com/ebhorsman/>

-end-

Head Office & Technical Divisions

Automation, Controls & Motion
Commercial Projects
Data Communications
Lighting Solutions
Process Instrumentation

19295 25th Avenue
Surrey, BC V3Z 3X1
Tel: 778.545.9916
Fax: 778.545.3099
Toll Free: 888.467.7626

Our Locations

Lower Mainland BC

Burnaby
Langley
Richmond
Surrey

Vancouver Island

Campbell River
Courtenay
Duncan
Parksville
Victoria

Interior BC

Cranbrook
Kamloops
Penticton
Vernon

Northern BC

Dawson Creek
Prince George
Terrace
Williams Lake

Alberta

Calgary
Edmonton

Saskatchewan

Saskatoon

Albrite Lighting Division

Locations
Burnaby
Victoria



Platinum member

Thank you for supporting a Western Canadian Independently Owned business established in 1900.

info@ebhorsman.com | 888.HORSMAN | ebhorsman.com

